

RAPHAEL PRESS

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SELECTED PROJECT

- SEFIN AI — AI Research Platform** · Independent Project
- May 2026 – Present
- Building an AI-assisted research platform that analyzes how geopolitical, defense, energy, and supply-chain developments may affect industries and public markets.
 - Developed a structured research methodology covering source quality, claim classification, transmission channels, confidence scoring, and analytical standards.
 - Used Claude, Cursor, ChatGPT, GitHub, and NotebookLM to support research, documentation, testing, product planning, and development.

PROFESSIONAL EXPERIENCE

- Operations & Acquisitions Analyst** · Yada Properties — New Jersey
- Mar 2025 – May 2026
- Coordinated operations across asset management, acquisitions, property marketing, and ongoing projects.
 - Maintained Excel-based systems tracking transactions, outreach, vendor communication, deadlines, and project status.
 - Served as point of contact for brokers, vendors, property managers, and external partners.
 - Prepared internal reports, research summaries, and briefing materials to support leadership decisions.

- Market Research & Investment Analyst Intern** · David's Harp Realty — Netanya, Israel
- Jun – Nov 2024
- Researched Israeli real estate markets, including economic, regional, and geopolitical factors affecting investment activity.
 - Produced written reports and client-facing materials for international investors.
 - Communicated with clients, brokers, and partners in English and Hebrew.
 - Maintained CRM records covering client communication, property pipelines, and deal status.

- Investment Research Intern** · 3 Pillars Real Estate Investments — New York, NY
- Jan – Jun 2024
- Researched commercial properties, regional market conditions, and investment risks to support acquisition decisions.
 - Compiled and organized property and market data in Excel.
 - Prepared comparison materials and research summaries for internal review.

LEADERSHIP & INTERNATIONAL EXPERIENCE

- Board Member, Editor & Congressional Advocate** · YU Political Action Club — New York, NY
- 2022 – 2024
- Researched and wrote about geopolitics, security policy, Israel, and international affairs.
 - Engaged with congressional offices and senior staff on U.S.-Israel relations, security policy, and foreign-aid legislation.
 - Organized campus events and briefings involving policymakers, diplomats, and subject-matter experts.

- Advisor & International Program Coordinator** · NCSY Euro — Italy, Morocco, Spain & Israel
- Summers 2021 – 2023
- Coordinated schedules, travel logistics, vendor relationships, and participant communication for international educational programs.
 - Facilitated programming on Israeli history, Middle Eastern affairs, and U.S.-Israel relations.
 - Managed records and addressed logistical issues in fast-moving, cross-cultural environments.

EDUCATION

- B.S., Strategy & Entrepreneurship — Minor in Marketing** · Yeshiva University, Sy Syms School of Business — New York, NY
- May 2024
- Relevant coursework: Business Strategy, Information Systems, Organizational Behavior, Business Leadership, Israeli Startup Marketing

SKILLS & LANGUAGES

Languages: English (native) · Hebrew (conversational) · Dutch (conversational)
Research & Writing: Market research, research synthesis, analytical writing
Operations: Project coordination, stakeholder communication, vendor coordination, CRM management
AI & Technology: ChatGPT, Claude, Cursor, GitHub, NotebookLM, AI-assisted workflows, Microsoft 365